

CITY OF LINCOLN/LANCASTER COUNTY
CONTRACT AWARD NOTIFICATION
SPECIFICATION NO. 04-142
ANNUAL REQUIREMENTS FOR
PHARMACEUTICALS FOR LINCOLN FIRE & RESCUE

DATE: June 23,2005

CONTRACT PERIOD: June 9, 2005 thru June 8, 2006

CONTRACTOR: Sun Belt Medical/Emergi-Source
20 Capital Drive
Hilton Head Island SC 29926

PURCHASING DIVISION
K-STREET COMPLEX
440 SOUTH 8TH STREET
LINCOLN, NEBRASKA 68508
(402) 441-7410

Company Representative: Stacey-Barksdale Price
Telephone No.: 800-476-5761
FAX No.:
E-Mail Address:

THE CITY/COUNTY'S SPECIFICATIONS AND THE CONTRACTOR'S ACCEPTED PROPOSAL AND PRICING SCHEDULES, NOW ON FILE IN THE OFFICE OF THE CITY CLERK AND/OR THE COUNTY CLERK, ARE ADOPTED BY REFERENCE AND ARE AS FULLY A PART OF THIS CONTRACT FOR THE ABOVE-NAMED COMMODITY AS IF REPEATED VERBATIM HEREIN.

AS PER SPECIFICATION DOCUMENTS

NO ACTION NEED BE TAKEN BY THE CONTRACTOR AT THIS TIME. ORDERS FOR MATERIAL WILL BE MADE AS NEEDED BY THE VARIOUS CITY/COUNTY DEPARTMENTS.

DEPARTMENTS REQUIRING CATALOGS AND/OR PRICING SCHEDULES SHALL NOTIFY THE CONTRACTOR DIRECTLY.

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E.O. #73498
Dated:06/21/05

COMPANY NAME Sun Belt Medical / Emergi-Source

SPECIFICATION NO. 04-142

BID OPENING TIME: 12:00 NOON

DATE: June 02, 2004

The undersigned bidder, having full knowledge of the requirements of the City of Lincoln for the below listed items and the contract documents (which include Notice to Bidders, Instructions to Bidders, this Proposal, Specifications, Contract, and any and all addenda) and all other conditions of the Proposal, agrees to sell to the City the below listed items for the performance of this Specification, complete in every respect, in strict accordance with the contract documents at and for unit prices listed below.

**THE ANNUAL REQUIREMENTS FOR
PHARMACEUTICALS FOR
LINCOLN FIRE & RESCUE**

BIDDING SCHEDULE

Item #	Name	Concentration	Packaging	Unit Price
1	Adenocard (Adenosine)	6mg/2ml	2ml pre-fill	<u>27.50</u> ea.
2	Albuerol Sulfate	0.83%	3ml Unit Dose Vial	<u>3.75</u> bx/25
3	Amidate (Etomidate)	2mg/ml	20mg Luer Jet	<u>23.25</u> ea.
4	Aspirin, chewable	81mg	bottle/36	<u>0.70</u> ea.
5	Atrophine Sufate	.1mg/ml	10ml LuerJet	<u>1.50</u> ea.
6	Benadryl (Diphenhydramine)	50mg/ml	1ml pre-fill	<u>1.69</u> ea.
7	Calcium Chloride, 10%	100mg/ml	10ml LuerJet	<u>1.50</u> ea.
8	Nubain	20mg/ml	1ml ampule	<u>5.80</u> bx/10
9	Dextrose, 50%	500mg/ml	50ml LuerJet	<u>1.70</u> ea.
10	Diazepan (Valium)	5mg/ml	2 ml Carpuject blunt	<u>18.40</u> bx/10
11	Dopamine	80mg/ml	5ml Vial	<u>0.57</u> ea.
12	Epinephrine, 1:1000	1mg/ml	30ml Vial	<u>2.90</u> ea.
13	Epinephrine, 1:10,000	0.1 mg/ml	10ml LuerJet	<u>1.50</u> ea.
14	Furosemide (Lasix)	10mg/ml	10ml Vial	<u>0.46</u> ea.
15	Glucagon, 1 unit	1unit	1mg Vial <i>Beuford</i> w/syringe kit	<u>59.00</u> ea.
16	Glucose, 15g	15g	Unit Dose Tube	<u>2.76</u> ea.
17	Lidocaine, 2%	20mg/ml	5ml LuerJet	<u>1.50</u> ea.
18	Lidocaine HCL in 5% Dextrose	1g 0.4%	250 ml IV bag	<u>4.30</u> ea.
19	Magnesium Sulfate, 50%	.5g/ml	20 ml Vial <i>10ml</i>	<u>1.05</u> ea.
20	Midazolan (Versed)	1mg/ml	5ml Vial	<u>13.10</u> bx/10
21	Morphine Sulfate	1mg/ml	10ml LuerJet	<u>33.00</u> bx/10

22	Nalaxone (Narcan)	0.4mg/ml	10 ml Vial	<u>2.14</u> ea.
Item	Name	Concentration	Packaging	Unit Price
23	Norcuron (Vecuronium)	1mg/ml	10ml Vial	<u>5.60</u> ea.
24	Nitroglycerine Spray Pump	12g/pump	Metered Dose Spray	<u>38.50</u> ea.
25	Procainamide (Pronestyl)	100mg/ml	10ml vial	<u>0.81</u> ea.
26	Racemic Epinephrine, 2.25% (Racepin Ephrine)		0.5 ml unit dose vial	<u>33.00</u> bx/30
27	Sodium Bicarbonate 8.4%	1mEq/ml	50ml LuerJet	<u>1.70</u> ea.
28	Sodium Chloride Diluent	0.9%	10ml Vial	<u>0.25</u> ea.
29	Sodium Chloride Inhalation Solution	0.9%	3 ml Vial Dose Unit	<u>2.50</u> bx/25
30	Succinylcholine	20mg/ml	10ml Vial	<u>0.75</u> ea.
31	Amsino Needle-less IV sets	Macridrips, 10 drops/ml 83"	<u>72.50</u>	<u>89.50</u> ⁸⁰ cs/50
		Microdrip, 60 drops/ml 83"		<u>83.00</u> cs/50
32	IV Fluids Sodium Chloride 0.9% (Normal Saline)*	1000 ml bags	cs/12 → <u>14.00</u>	<u>1.166</u> ea.
		250 ml bags	cs/36 → <u>41.04</u>	<u>1.14</u> ea.
		50 ml bags	pk/4 → <u>7.40</u>	<u>1.85</u> ea.
33	Thiamine HCL	200mg	100mg/ml vial	<u>2.20</u> ea.
34	Adenocard Ansyr	12mg	4ml pre-fill	<u>60.00</u> ea.
35	Baxter Irrigating Solution	<u>500ml H₂O</u>		<u>1.10</u> ea.
36	Phenergan inj	25mg/ml	1ml ampule	<u>63.75</u> bx/25
37	Bayer Replacement Lancets			<u>9.20</u> bx/100
38	Bayer Elite Test Strips			<u>22.19</u> bx/25

TOTAL 609.27

BID SECURITY REQUIRED: No X

Company Name Sun Belt Medical / Emergi-Source

Term of agreement is one (1) year, July 1, 2004 through June 31, 2005 with the option to renew for two additional one (1) year periods.

SPECIAL PROVISIONS FOR COMMODITY TERM CONTRACTS are included with the specification document. Bidders are urged to read the Special Provisions before completing the following sections of the Proposal.

Contract Extension Renewal is an option:

Yes ☒
 No ☐

TERM PRICE CLAUSE: **BIDDER MUST STATE**

(a) Bid prices firm for the full contract period: _____; or

(b) Bid prices subject to escalation/de-escalation: all prices will be firm except for single source items. Those increases we might incur would be passed on to City of Lincoln

(c) If (b), state period for which prices will remain firm: _____
Through _____

INTERLOCAL PURCHASING: The City/County desires to make available to other local government entities of the State of Nebraska, by mutual agreement with the successful bidder, and properly authorized interlocal purchasing agreements, the right to purchase the same services, at the prices quoted, for the period of this contract. Each bidder shall indicated on the Bid Form in the space provided below if he/she will honor Political Subdivision orders in accordance with the contract terms and conditions, in addition to orders from City of Lincoln/Lancaster County.

☒ YES ☐ NO

If "YES", Contract supplier or suppliers may honor pricing and extend the contract to political sub-divisions, cities and counties. Terms and conditions of the contract must be met by political sub-divisions, cities and counties. Under no circumstances shall the City of Lincoln/Lancaster County be contractually obligated or liable for any purchases by these political sub-divisions, cities or counties.

COMPANY REPRESENTATIVE responsible for the administration of this Agreement:

NAME: Stacey Barksdale Price
TITLE: Vice President
PHONE NO. 800-476-5761

AFFIRMATIVE ACTION PROGRAM: Successful bidder will be required to comply with the provisions of the City's Affirmative Action Policy (Contract Compliance, Sec. 1.16). The Equal Opportunity Officer will determine compliance or non-compliance, upon a complete and substantial review of successful bidder's equal opportunity policies, procedures and practices.

The undersigned signatory for the bidder represents and warrants that he has full and complete authority to submit this proposal to the City, and to enter into a contract if this proposal is accepted.

NOTE:

**RETURN 2 COMPLETE COPIES OF PROPOSAL AND SUPPORTING MATERIAL.
MARK OUTSIDE OF BID ENVELOPE AS FOLLOWS:
SEALED BID FOR SPEC. 04-142**

SunBelt Medical/Emergi-Source
COMPANY NAME

20 Capital Drive
STREET ADDRESS or P.O. BOX

Hilton Head Island SC 29926
CITY, STATE ZIP CODE

800-476-5761
TELEPHONE

59-2507648
EMPLOYER'S FEDERAL I.D. NO.
OR SOCIAL SECURITY NUMBER

Stacey Barksdale Price
BY (Signature)

Stacey Barksdale Price
(Print Name)

Vice President
(Title)

5/26/04
(Date)

3-4 days
ESTIMATED DELIVERY DAYS (After
receipt of individual orders)

Net 30
TERMS OF PAYMENT

Bids may be inspected in the Purchasing Division offices during normal business hours, after tabulation by the purchasing agent. If you desire a copy of the bid tabulation to be mailed to you, you must enclose a self-addressed stamped envelope with your bidding documents. Bid tabulations can also be viewed on our website at: <http://www.ci.lincoln.ne.us/city/finance/purch/specindx.htm>

Specification 04-142
Annual Supply of Pharmaceuticals for Lincoln Fire and Rescue
Open: Wednesday June 02, 2004, 12:00 Noon

1. Scope

- 1.1 Lincoln Fire & Rescue provides both emergency and non-emergency ambulance services for the City of Lincoln.
- 1.2 The City's ambulances respond to approximately 15, 000 medical events each year.
- 1.3 All of the fourteen (14) engine companies and eleven (11) ambulances are staffed by a paramedic to provide Advanced Life Support.
- 1.4 The EMS division of the fire department administers operations and manages supplies and equipment needed to adequately support the medical aspects of the department.
- 1.5 The department plans to shift from the current system of providing supplies to a new system utilizing needle-less pharmaceuticals and peripheral equipment.
- 1.6 To support this new system bids are being solicited from vendors to supply items from the following list.
 - 1.6.1 Bid prices should include shipping costs.
 - 1.6.2 Items are shipped to each of five (5) fire stations directly.
 - 1.6.2.1 The ship to addresses for the Stations are:
 - Station #1 1801 "Q" Street Lincoln NE 68508
 - Station # 3 2nd & "N" Street Lincoln NE 68508
 - Station # 5 3640 Touzalin Lincoln NE 68507
 - Station # 6 5051 South 48th Lincoln NE 68516
 - Station # 7 1345 Cotner Lincoln NE 68510
- 1.7 Currently the City is spending approximately \$32,000.00/year on these drugs.

2. Supplemental Questions

- 2.1 In addition to listing bid prices, bidders will answer the following questions:

YES NO

- ☒ ☐ 2.1.1 Is on-line ordering available?
- ☒ ☐ 2.1.2 Is ordering via FAX available?
- ☒ ☐ 2.1.3 Do you have an 800 number for questions?
- ☒ ☐ 2.1.4 Can we order Class-II narcotics utilizing a DEA form 222?
- ☒ ☐ 2.1.5 Do you have an expired medication exchange or credit program?

Explain: *15% credit on expired goods returned*

*30 days before expiration to 30 days after expiration.
Includes I.V. fluids & controlled substances*

- 2.2 The quantities and concentrations of the individual items in the proposal form are the quantities and concentrations desired: (if substitutions are offered, fully explain)



Purchasing Division / Finance Department
Vince M. Mejer, Purchasing Agent
440 South 8th Street
Suite 200, Southwest Wing
Lincoln, Nebraska 68508

402-441-7410
fax: 402-441-6513



MAYOR COLEEN J. SENG

lincoln.ne.gov

May 2, 2005

Sun Belt Medical Emergi-Source
20 Capital Drive
Hilton Head Island SC 29926

Attn: Stacey Berksdale-Price

RE: ANNUAL REQUIREMENTS FOR PHARMACEUTICALS FOR LINCOLN FIRE AND RESCUE, SPECIFICATION NO. 04-142

In accordance with the terms and conditions of the above referenced contract, the City of Lincoln/Lancaster County Desires to **renew the contract** for one (1) additional term beginning June 9, 2005 thru June 8, 2006.

It is understood that all terms of payment and other conditions of the original contract will remain unchanged during the renewal term.

As evidence of your company's desire to renew the above referenced contract under its original terms and conditions, please countersign below. **Return** the original letter, on or before **May 25, 2005** for processing of the contract renewal by the City of Lincoln/Lancaster County.

If your company should choose **not** to renew this contract in it's original form, please **state** on your letterhead the **reasons** and return to the City of Lincoln/Purchasing Dept, 440 So. 8th, Suite 200, Lincoln, NE 68508.

Sheila Williams
Senior Office Assistant

Company Name SunBelt Medical / Emergi-Source

Company Address 20 Capital Drive

Phone No. 800-476-5761

FAX No. 800-893-6604

E-Mail Address sunbelt1@hargray.com

By(print) Stacey Berksdale Price

Title Vice President

Date 5/11/05

Signature [Handwritten Signature]